

TIME : 2 hrs.

JKXAFP

MARKS :60

- Note :**
1. All Questions carry equal marks.
 2. Numbers in bracket indicate marks.

Q. 1 A) What is Management ? Explain its main characteristics. (7)

B) Discuss Indian management thoughts. Enumerate contributions of Kautilya. (8)

OR

Q. 1 A) What is meant by decision making ? Explain decision making process.(7)

B) Define planning and explain the various components of planning. (8)

Q. 2 A) Explain the concept of organisation chart. Illustrate the different types of organisation chart. (7)

B) Distinguish between : Formal organisation and Informal organisation. (8)

OR

Q. 2 A) Discuss any 3 styles of Leadership and point out circumstances under which each of them is successful. (7)

B) Identify the causes of Resistance to change. Suggest how would you overcome resistance to change. (8)

Q. 3 A) Distinguish between Theory X and Theory Y of Motivation. (7)

B) Enumerate internal sources of Recruitment. (8)

OR

Q. 3 A) Explain various methods of training. (7)

B) Discuss the various steps involved in selection procedure. (8)

Q. 4 Write short notes on. (Any 3) (15)

- i) MBO
- ii) Delegation of Authority
- iii) Importance of Training
- iv) Scalar chain principal
- v) Forecasting

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